

IAS Industrial Admin Solutions

Stouffville, Ontario, L4A 1C9
416-556-0579

Cost Comparison

Full-time Employee versus IAS Industrial Admin Solutions

Want to SAVE over \$60,000 in business expenses this year?

If you answered yes, read on...

COST COMPARISON	Full-time Employee	Virtual Assistant
Hourly Rate of Pay	\$20.00	\$40.00
Fringe Benefits @ 35% (Health/Dental/Life Insurance, Retirement Plans)	7.00	None
Overhead Rate @ 50% (Office Space, Equipment & Office Supply expense, UI Insurance, Worker's Compensation, Overtime Pay, Administration Costs)	\$10.00	None
Total Effective Rate of Pay	\$37.00	\$40.00
**Hours Per Year	2,080 hrs.	480 hrs.
TOTAL Annual Labour Cost	\$76,960.00	\$19,200.00

Difference = \$60,160.00 per year

**By hiring IAS Industrial Admin Solutions as your Virtual Assistant
You SAVE over \$60,000.00 per year!**

Although the Virtual Assistant's hourly rate is more than the employee's rate in the first place, you save the cost of benefits and overhead that would have to be applied to the new employee's wage. And, because Virtual Assistant's are usually more experienced, more efficient, and better connected than the employee, you'll need to devote far less time to the project to get the same results, only 480 hours a year versus 2,080 for the new employee.

**Remember, with a Virtual Assistant, you only pay for the time on task! No more paying for socializing, hour long lunches or frequent trips to the washroom. Your employee's 8 hour day can be crunched into 3-4 hours with a Virtual Assistant.

IAS provides **experienced, cost effective flexibility** that works for your business, **when and where you need it!** Most importantly, we free up your time so you can get back to doing what you do best, **Run Your Business!**

[Check us out on LinkedIn](#)

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